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Salesforce Interview Questions



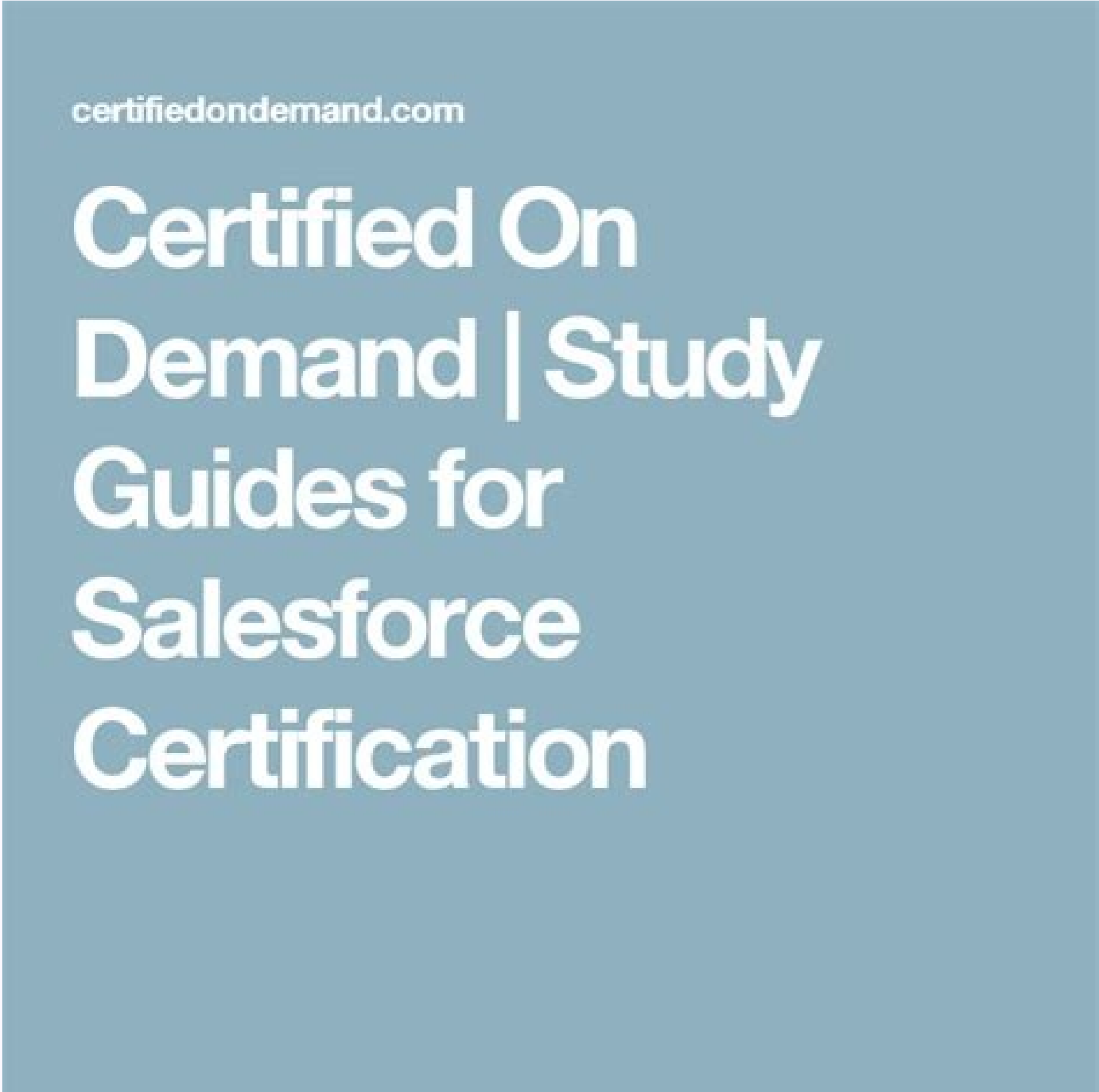
Salesforce is a global web-based software and cloud computing organization, which is well known for its Customer Relationship Management (CRM) product that comprises marketing cloud, Sales cloud, and service cloud. Let us see few common and important Salesforce Interview Questions and Answers. These sample questions are framed by experts from JanBask Training who provides online Salesforce training. These questions are framed to give you an idea of the type of questions which may be asked in Salesforce interview. We have taken full care to give precise and accurate answers to all the questions.

1. What is Salesforce? In the context of Salesforce, describe Apps and their use.

Salesforce is a CRM delivered as a software-as-a-service (SaaS). In Salesforce, Apps are the group of tabs that work as a unit to offer a functionality. Users can swap between apps using the Force.com app drop-down menu.

2. What architecture is Salesforce built on?

Salesforce is based on the MVC (Model, View, Controller) architecture.



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In addition, you can not do cross-field updates using the workflow rules in contact. Crossfield updates. What is the difference between the product and the asset? Answer: Products are essentially your list of items your company is selling in your portfolio. The goal is to improve commercial relations. What is Salesforce Apex? Chapter 10: Reportages and panels What are the different formats of relatier available in Salesforce? Answer: â, tabular, abstract, matrix and relatives joined. What are all the relatives supported on the panel? It will restrict the user to log in to other IPs that are not described in the profile. Can we restrict the login from the users based on time? Answer: Yes, this can be done, but only on the profile level there is a list related under every profile called login time, where we can set the beginning of beginning and temporo for each day. Can we force users to set up a complex password when setting users in Salesforce? Answer: Yes, we can define our password policy where you can choose the complexity requirements for each password, length and force the user to change the password every 30 days - Chapter 8: Queues - All Objects Supported by queues | Questions for Salesforce 2022 interview? Answer: No, for example, account and opportunities are not supported by queues. Who can be part of the queue? Answer: User, Public Group, Functions, Functions and Internal Subordinates and Portal. Territory and Subordinates of Territades - Can a queue be part of another queue? Answer: â, is not the utility of queues? Response: Queues in Salesforce are used to prioritize, distribute, assign, and share the workload between team members who share the workload. The administrator can see a type of master record that is only a reserved space, for While assigning page layouts, etc. NOTE: The type of master record does not have Enter id associated with it. Is it obliged to have all the records created in the conversation? Answer: 3 new records created in the lead conversation Each account, contact and opportunity can make eagles - you would not create opportunity - if we want to create an opportunity in lead conversation. When is the botan to share the record manually? Answer: A. A, - Only when OWD is not a pilling reading, in addition, you must have access to sharing the record. Can you create a user without a paper and profile? Answer: The profile is mandatory when creating the user, while the function can be left blank. How is the access of details of detail in the case of the master relationship is controlled? Answer: Children's OWD is controlled by the father, and the father object access to the object of detail is controlled only; By defining the relationship, you select the option to define Access. If a user has a mother access to the Father

Registry, they can edit the Filio Registry. They can edit the child registration if the user has access to the filio. Only. What is the public reading of reading-capture on own objects in OWD? Answer: This option is disposed of only for case and lead fields, along with usuals capable of reading and writing the record. It provides a user the ability to update mass, mass transfer and mass registration. What will happen if a field is hidden through the safety of the field and the user seeks values in this field? Answer: The safety of the field is not not to prevent the user from researching the values in a field. Scheme builder is activated by pattern. Can you change the value field of value in the record? Answer: No fan fields are the fields only. Which is a list of dependents? Answer: Choose dependent, since a value is chosen in a controlling the field. We can map a value or set of values allowed to a Value in a control field. For example, when choosing your site, you first select a country, then, depending on your country, the second vest, this is, the state, is activated, then, depending on your state, you choose your City. Can fields be made dependent? Response: Custom Collist, Multi-Collist can be marked as dependent fields. What is the difference between Isnull and IsBlank? Answer: ä, ä, .Bsblank has the same functionality as IsNull, but also supports text fields as text fields as text fields never null; Therefore, using the ISNULL text fields in text will always return false while blank returns t or f, depending on whether the field is empty or not. Can you convert fan fields on any other data type? Answer: No, it is not allowed. Can we mark standard fields as dependent fields? Answer: Does not we set selection fields and multi-select fields as control fields? Answer: No, we can not set multi-select as the control field, but we can set the selection box as the control field. The last interview questions and answers provided in a specially organized PDF file available for free download. Example AWS. Create Transactions with Responsual Response Times. When configuring the OWD for a specific object, we also defined whether the access is provided within the functions hierarchy or not. We have majoristic three levels of access controls. Instead, the old climb will be marked as inactive, and the new rule of scheduling is considered an active rule. What is the company's hour criterion in scheduling rules? ANSWER: ä, ENGLISH COMPLICATION Allow to specify when your support team is available. Another functionality with data similar to the actual data to live.Full sandbox: This is a plain production environment, usually used to test functionalities and User training completely. What is work. Salesforce comes in these editions: essential, professional, business, unlimited editions and developers. For example, the iPhone is one of Apple products while while The iphone is the owner is an asset with a unique number of seste. Can I choose which price books, my new product? And it is easy to increase or decrease the resources you want for yourself. The status field can not be customized in a record type; Must be customized on support. Can you have several types of registration using the same support process? Answer: Yes, various types of registration can refer to the same support process to give users access to knowledge articles? Answer: We need to assign users Knowledge license by marking the Knowledge User Selection Box as True in the user's detail page Chapter 13: MVC architecture What is architecture of MVC? Answer: ä, ä € "" a pattern of a code design that separates its code into the pieces module - in Salesforce, our subjects are models.See "as the data are represented in the UiController" Apex Classes They can be considered as controllers the use is a better structure of your code, facilitating the change and keep it. You can create a custom hierachic relationship field to store all users' users; This is an example. Many relationships: You can use Master-Details relationships to model many-to-many relationships between two objects. Get insights into sales.get Real-time reports on business in execution, and the intuitive work space helps you to be productive. To create many relationships, you use a joining object that acts as details for both master objects; For example, price book entry is a junction object on standard objects between product product and price.External Lookup Relationship: it connects an object, custom or external object of a son. What is the difference between a public group and a queue? Answer: The great difference between the queue and the public group is that the queues are As records of records to share the workload, while the groups are used ä € ® Security, to open access to an access set. of users. Who can manually share the Answer: Reception owner, any user above the hierarchy or administrator of the function can manually share the registry. Answer: Aman to the ivors to the Ä ä ä ä ä ä ä € • Releases the updates three times a year. They are called spring, in summer and winter. Chapter 7: Data Security What is Owd? Answer: ä, UP Pattern of Organization (OWD) is used to control access for any object. Chapter 5: UI Customization What is the page layout in Salesforce? Answer: ä, page layouts control the layout and organization of buttons, fields, related lists in the object recording pages and custom links. Answer: If you know that large companies used to keep your servers that were providing the data storage and computation features that were too expensive to maintain, in addition, not necessarily to each company was using their Servers for the maximum or if you want to expand the computing power It was not an easy task.cloud computing is as the on-demand availability of computer system resources, data storage and power of computation without being managed by the user using them. Answer: The Public Cloud - In simple terms, it is a hosting solution where your data is stored in the provider's data center. With little impact, you should, for example, be able to replace the entire display without changes in the model or controller Logic.in Salesforce, VF pages use the MVC architecture. You can add global values to page layouts to the initial page, the Chatter tab, conversation groups, and record details page. Customized actions are also available in Salesforce 1 automatically? Free free download material for beginners, included complex and valuable more recent questions and answers prepared by industry leaders. What is the use of the "export all" action in the data charger? Contacts Accounts are a standard type of report that comes from ootb. What is the difference between types of custom reports and standard reporting types? [Singy important questions from Salesforce interview to for You can only run the actions below using workflows: AlertCreate of Field AlertCreate Tasksend A MessageCano Outbound Do we create rules of assignment on all objects? Answer: No, just in case and leaders. When I can not create workflow workflow based on the workflow Answer: ä, when the workflow is run, created, and every time it is edited. Can we see all time-dependent workflow actions that are aligned to be executed? Answer: Yes, we can monitor all pending automation related to time-dependent workflows in the "time-based" workflow in the setting. Time-dependent workflow actions ignites even when the registration criteria that started the action are not more removed; the queue and will not be fired. Pending time-based accesses? Response: Yes, can we delete pending automation from the "time-based workflow" in Setup.Can an object has several approval processes defined for this? Answer: Yes, according to the current release, you can have 1000 AC approval processes and 300 active approval processes per object. You can create an approval process in which a set of users receives approval notification, i.e., even if any of the users reject or approve approved or rejected records . Call this process of approving a parallel approval process in which a set of users receive notification to act on the registry; Whoever acts will first be able to approve or reject the registry. Can I send a record to the approval process without actually having to click on the "Submit for Approval" button? Answer: Yes, you can send a record to approve via processor builder or even Apex trigger.Assume, we created several field updates and email alerts used ä €

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