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ACCOUNT MANAGER

from Resume Genius

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qualifications summary

- Attracted an average of 17 new clients per quarter in 2018
- Met all quarterly quotas, exceeding them by 22.5% on average
- Handled up to 27 projects at once, while maintaining a 99.5% satisfaction rate among my clients
- Recognized with "Outstanding Achievement Award" in a company of 500+ people, indicating my innate desire to excel

professional experience

ACCOUNT MANAGER
 Claredon Smith / Los Angeles, CA / 2015–present

- Manage accounts worth \$4.7 million in annual sales
- Selected to train 3 new account managers on the basis of my stellar track record
- Increased business volume by 150% by implementing new customer service initiative
- Recovered 15 dormant accounts worth a total of \$500,000

ACCOUNT CONSULTANT
 Legal Genius / Pasadena, CA / 2011–2015

- Monitored client accounts, analyzed incomings and outgoings, and performed daily, weekly, and annual forecasts
- Exceeded 2014 sales target by 47%
- Strategized with team to win market share from competitors
- Implemented marketing initiatives, boosting revenue by 4.7%

SALESMAN
 Didier Sachs / Los Santos, CA / 2008–2011

- Networked effectively with clients, increasing revenue by 47% in just 5 months
- Recognized as Employee of the Month as well as Top Salesperson 3 times for exceeding sales objectives

education

BA BUSINESS ADMINISTRATION
 University of Southern California
 2005–2009
 3.9/4 GPA

key skills

Intuit QuickBooks
 Oracle E-Business Suite
 Negotiation
 Critical Thinking
 Active Listening
 Microsoft Dynamics

awards

OUTSTANDING ACHIEVEMENT AWARD
 2017, Claredon Smith
 EMPLOYEE OF THE MONTH
 December 2009, Didier Sachs

DOUBLE ENTRY ACCOUNTING

eFinanceManagement.com

DOUBLE ENTRY ACCOUNTING is most scientific & accurate system of accounting which states that every transaction has a corresponding & an opposite effect, involving at least 2 accounts. This system has two sides, namely Debit & Credit.

FEATURES

PROCESS

- Two Parties
- Exchange of equal amount
- Separate Entity
- Two Sides, Debit = Credit

- Journal
- Ledger
- Trial Balance
- Financial Statement

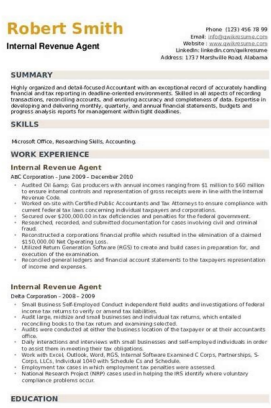
ADVANTAGES

LIMITATIONS

- Easy record maintenance
- Complete Accounts of Transactions
- Determining results becomes easier
- Clarity regarding assets and liabilities
- Increase in income & decrease in expenditure
- Detection & prevention of frauds
- Information easily available

- Paperwork
- Complexity
- Expensive
- Qualified persons required
- Mistakes may happen
- Small Businesses don't prefer this
- Secrecy not maintained

POINTS OF DIFFERENCE BETWEEN DOUBLE & SINGLE ENTRY SYSTEM



Robert Smith

Senior Property Accountant/Consultant

CONTACT DETAILS

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 Alabama
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 info@wikiresume.com
 www.wikiresume.com

PERSONAL STATEMENT

Efficient Accounting Professional with 17 years of experience in real estate accounting. Detail-oriented, with exceptional multitasking abilities, work well independently or in a team dynamic. Consistent record of completing projects within deadline in fast-paced environments. Resourceful professional who adjusts quickly to changes in schedule, circumstances, and objectives.

WORK EXPERIENCE

Senior Property Accountant/Consultant
CIM GROUP - April 2014 - 2020

Responsibilities:

- Supervises all operational accounting and finance functions for a 52-story building in the Los Angeles Business District.
- Manages cash, review new leases, prepare monthly financial reporting packages, manage monthly rents, and provide monthly variance explanations.
- Produces full-cycle accounting for property, including preparation and analysis of financial statements, general ledgers (GLs), and budgets, as well as review of job costs functions.
- Provides monthly variance analysis of operating expenses against budgeted expenses to assist general manager with assessing property performance.
- Assists in preparing annual Common Area Maintenance (CAM) reconciliations and estimates.
- Supervises junior staff accountant, ensure appropriate prioritization of job functions, collaborating with staff in building management office.
- Reviews and approves invoices provided by junior staff accountant.

Senior Property Accountant
Delta Corporation - 2009 - 2014

Responsibilities:

- Performed corporate accounting functions, including preparation of monthly and quarterly financial statements, for multiple properties totaling more than eight million square feet.
- Assisted with coordination and supervision of Accounts Payable and Receivable (AP / AR) department, overseeing four team members.
- Provided budget vs. actual variance explanations.
- Prepared detailed monthly and quarterly financial reporting packages for the servicing bank managing the escrow account.
- Maintained detailed monthly fixed asset schedules and depreciation of expenses.
- Organized cash flow projections for REIT properties.

SKILLS

Yardi Voyager, Excel, Word, Auditchange, Nexus Payables, Kardin Systems, CTI.

LANGUAGES

English (Native)
 French (Professional)
 Spanish (Professional)

INTERESTS

Climbing
 Snowboarding
 Cooking
 Reading

REFERENCES

Reference - 1 (Company Name)
 Reference - 2 (Company Name)



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During this session, creating a risk management plan that begins to outline risk management standards and risk management strategies. The potential risks identified the myriad of internal and external sources can represent as risks including commercial, management and technique, for example. This can include preparation for classes, follow-up work, broader reading, completion of the practice of assessment or revision tasks. In the UK, full-time students should spend 1,200 hours a year. If one does, as during the process of IT risk management, for example, your team will be able to react. The hours of contact vary throughout the year due to the choices of the module, non-compulsory classes, periods of examination and changes to planned activities. Evaluation and feedback will be evaluated using a mixture of essays, projects and exams. Other from demandswerwered.net studies and discover and learn with academics that are active researchers, experts in their field and have a passion for their subjects. Our teaching approach will provide you with knowledge, opportunities and support you need to grow and succeed in a global workplace. Educational format We focus on teaching skills and skills that employers want. In this way, you will inform all interested parties about what to expect when they revise these plans so you can set their expectations appropriately. Who are stakeholders and which potential problems must identify? During this phase of making the risk management risk, you have had to have a team meeting. The use of a risk fault structure is an effective way to help ensure that all potential risks are actually categorized and considered. It is about 40 hours of lessons and independent studio every week during the term period. Everyone learn at a different price, so the number of hours you spend for the independent study will be different from other students on your yours Categorize each risk based on how it could affect your project. At every stage of the course you can access the support for academic skills from the Academic Success Center. Deploy your business skills even if university entrepreneurial competitions and Grand Challenge projects. In this way, it does not guarantee that no new risk will continue potentially. You will work from our Oxtalls campus in the state of the art to Gloucester. The 18 million development is home to our business, marketing, human resource management, law and accounting and financing courses. Bring our quiz accounting profile to discover your accounting profile! Study Style In your first year gaining a solid grounding on all aspects of accounting and business, including understanding organizations, commercial law and financial accounting. You can choose modules that emphasize the presentation skills, writing or test exams. In this way, they can skip into action if a problem occurs. Therefore, it is essential to have a plan for its management. Find out more about our approach to teaching and learning. Interested parties should also be involved in this meeting to help you collect ideas as well as a potential risk. Real studies cases offer the opportunity to build your skills while simulations and living shots give you practical experience. It is not essay to develop risk management for security or a conformity risk management plan, for example without having a monitoring system. The use of this model of the risk management plan keeps everything organized and paints a clear image of everything that identifies you. The assistance property and create the essential responsibility to ensure that a member Team is supervised every potential risk. We use a wide range of teaching methods to meet different learning styles, including: Lectures Small-Group Seminars Laboratories based on activity projects Projects Individual projects projects Our courses are designed for You to take responsibility for your learning and development, but with all the support you need available from our academics. TimeTemetabled's activity of your first year, you can expect: Lectures3-7 hours at Secteminars4 hours a weekWorkshops0-3 hours for thermogans0-3 hours for thermostise figures are based on an average student in a week average. Accreditations and partnerships: effective financial and strategic management skills are highly sought after in the business world, and combined skills will help you distinguish yourself in the degree market. Why Uwe Bristol? The BA (Hons) Accounting and Business Management will prepare you to take the key management roles in which your financial acumen will give you a valuable additional perspective. Balance the technical accounting scales with theory and management practice, so you will learn to effectively manage strategic and commercial and financial decisions. Your learning is guided by Best Practice in the sector and current innovations, so you are ready to practice in the real world. In our Brisol Business School, you will benefit from structures specifically that include rooms and interactive learning spaces for individual and group studio. Exploration and apply real-time financial data in our BLOOMBERG trading suite and reaches the IND Certificate of Bloomberg recognized by us. This grade meets the expectations of all global accounting bodies, leading to highly exemptions from professional exams including Iceaw, Acca, Top, Aia and CIM when you graduate. This course proposes more emphasis on exams to comply with the accreditation requirements by the Chartered Accountants Institute for England and Wales. This course applied and engaged in the sector offers you the advantage in activities by combining the management skills With financial skills and strategic capabilities. Our passionate teaching of the tutor-led tutor-led It puts you in the first line in current issues in business and management. Our course structures are changing in September 2023. For example, the risk threatens to launch timeline or budget? You will learn through lessons, seminars, group work, reflective practice, business simulations, problem-solving challenges and presentation. Become a well rounded professional understanding both the operations of a company and the finances behind it with this flexible course. You can put your ability to test and insert the Global Business Challenge top, designed to promote the young business leaders of the future. Educational position you will be based in the SchoolÁ ç On Campus West management. Most of your teaching will take place in the church lane building, with additional hours of contact elsewhere on the East campus and Campus West.About Our campus Our beautiful green campus offers an ambient-friendly student in which to live and study. At the hands of the action in the center of the city. It's easy to go around campus - everything is walking or pedaling, or you can always use the fast and frequent bus service. Every team member must be vocal as they thought they could be potential problems or risks. It is impossible to delete all business risks. Find out more about how this course might be interested. All those who participate should watch past projects, what went wrong, what is going wrong in current projects and what hopes to reach what they have learned from these experiences. This will prepare you to graduate in career. Ready. In the last year you will have some purposes to choose evaluation forms you prefer through the selection of optional modules. These guidelines are to make a risk management plan for your business. Considering your Executive when you start the risk management plan with an executive summary, you are breaking apart from what will be compromised Easy to understand the pieces. You will have opportunities to work with leading companies and to complete a job placement as part of your degree. Join a clinical business team and gain experience to provide pro-bone advice to small businesses and voluntary organizations. This course shares a first year with our BSC (Hons) Accounting and Ba (Hons) accounting and finance, with full transferability between courses in the late year. Where can you bring me? A solid financial earthing combined with effective knowledge and management skills will prepare you for leadership roles in a range of business and industrial environments. You could continue to participate in a degree management training scheme in a great company or decide to pursue professional qualifications in accounting or finance or start your business. You will also get some exemptions from professional accounting exams. Find out more about how this course might be interested. Outside your time hours, studied independently. For some modules, produce reports, strategic documents or group presentations. We use practical problems and study cases of our industrial partners to ensure that our modules are relevant to the modern industry. I would develop a risk management of compliance, environmental, financial, operational and reputation. When you identify what these potential risks are and you have completed your list, the next step is to organize it in accordance with importance and probability. Those who assigned a risk, as well as the Project Manager, should work as a team to develop answers before problems occurs. Although this summary is the high-level overview of the project, the objective is describing the approach and the scope of the risk management plan. It is therefore possible to specialize accounting, business or both with subjects such as the management of international corporate accounting and management. Create and launch your business case in high high Public with support from an experienced business mentor. In this way, if there are problems, the person who watches the risk can refer to the answer that was predetermined. A system for monitoring the effective plans of risk management companies includes having a monitoring system. This means that there is a system for monitoring in place to ensure that the risk does not occur until the project is complete. You can choose to work on an extensive dissertation based on your research and analysis of a current problem or a problem in management.Percentage of the course typically evaluated by courses and exams year 1 year 2 year 3Written ESAMS50% 50% 83% Courses 50 % 48% 17% Practical exams0% 2% 0% The above figures are based on the data of 2016/17. 2016/17.

Sage Intacct Construction is a modern, native cloud accounting solution built for your business. Get the details Increase efficiency, build resilience, and empower your business to better serve your customers and achieve your goals with Sage X3. RealPage © Accounting is a feature-rich, web-based property management accounting solution designed for corporate operations of any size. Fully integrated with OneSite Leasing & Rents , RealPage Accounting delivers streamlined, automated workflows, and ultimately, dramatic savings in time and labor. Accounting Single Entry Accounting, Double Entry Accounting, Accounting Cycle, more... Management The Trusted Leader, Managing People, 7 Habits, more... Business Law Business Legal Structure, Where to Incorporate, Employment Law, more... Marketing Marketing Plan, Product Life Cycle, Marketing Mix, more... Economics Industry Concentration, The... Management Accounting. This book covers the following topics: Evolution of Cost Accounting, Cost Concepts and Cost Classification, Prime Cost, Labour Cost, Materials Cost Management, Scope and objectives of Overhead, Production Overhead and Administration, Selling and Distribution Overhead, Relationship with financial accounts, Marginal Costing and Decision. From accounting and marketing to management and business analytics, our faculty experts can help you prepare yourself to find the best opportunities in the future workplace. The Eberhardt School of Business cultivates the leadership skills and innovative spirit of its students while providing training in state-of-the-art business applications. 22/03/2022 · SS&C Advent is a leading provider of portfolio management and accounting solutions and services to the world's leading institutional asset and wealth management firms. Explore how our financial technology solutions and services can help your business needs. 28/03/2019 · Management accounting is the process of preparing reports about business operations that help managers make short-term and long-term decisions. It helps a business pursue its goals by identifying, measuring, analyzing, ...

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